

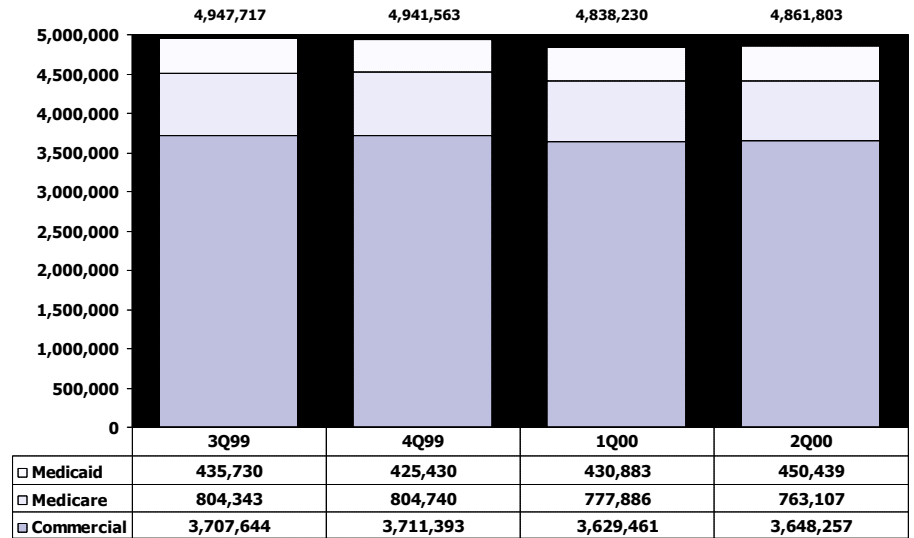


**Florida HMO Enrollment & Market Share by Plan  
As of June 30, 2000**

	<b>Total Enrollment</b>	<b>Market Share</b>
Health Options	895,175	18.4%
United Healthcare	776,848	16.0%
Humana Medical Plan	621,051	12.8%
Prudential	448,332	9.2%
Aetna Health Plan	375,190	7.7%
Av-Med	313,202	6.4%
HIP Health Plan	210,314	4.3%
Foundation Health	151,203	3.1%
Well Care HMO	140,934	2.9%
Neighborhood Health Partnership	138,937	2.9%
Cigna Health Care	136,320	2.8%
Physician Healthcare Plans	113,493	2.3%
Capital Health Plan	107,067	2.2%
Healthplan Southeast	73,803	1.5%
Florida Health Care Plan	56,535	1.2%
Preferred Choice - FHC HMO	50,375	1.0%
Health First	45,574	0.9%
Preferred Medical Plan	36,323	0.7%
Public Health Trust of Dade County	36,053	0.7%
Mayo Health Plan	25,405	0.5%
Total Health Choice	23,153	0.5%
Beacon Health Plans	21,106	0.4%
Amerihealth HMO	18,841	0.4%
Florida 1st Health Plan	16,231	0.3%
American Medical Healthcare	11,480	0.2%
One Health Plan	9,379	0.2%
Tampa General Healthplan	5,875	0.1%
Healthy Palm Beaches	3,260	0.1%
AHL Select HMO	344	0.0%
<b>Total Enrollment</b>	<b>4,861,803</b>	

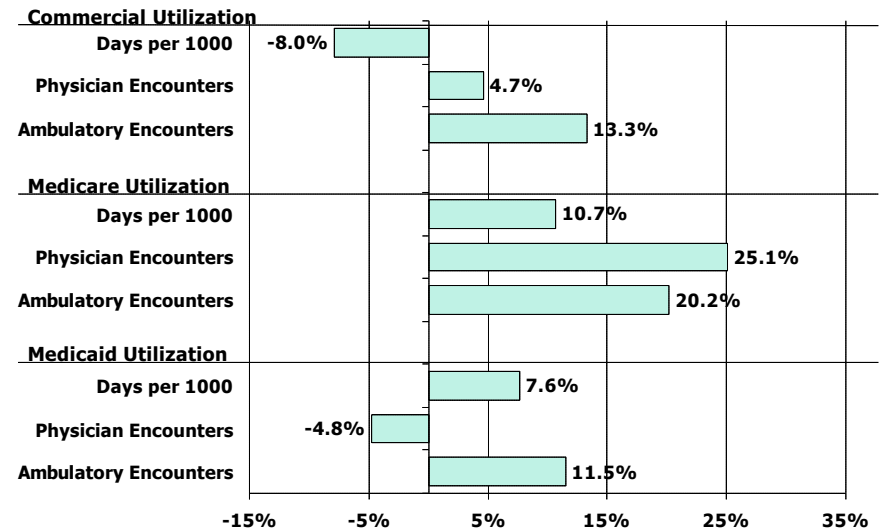
Source: FHA Eye on the Market: HMO Market Share Report, October 2000

**HMO Enrollment  
3Q99 - 2Q00**



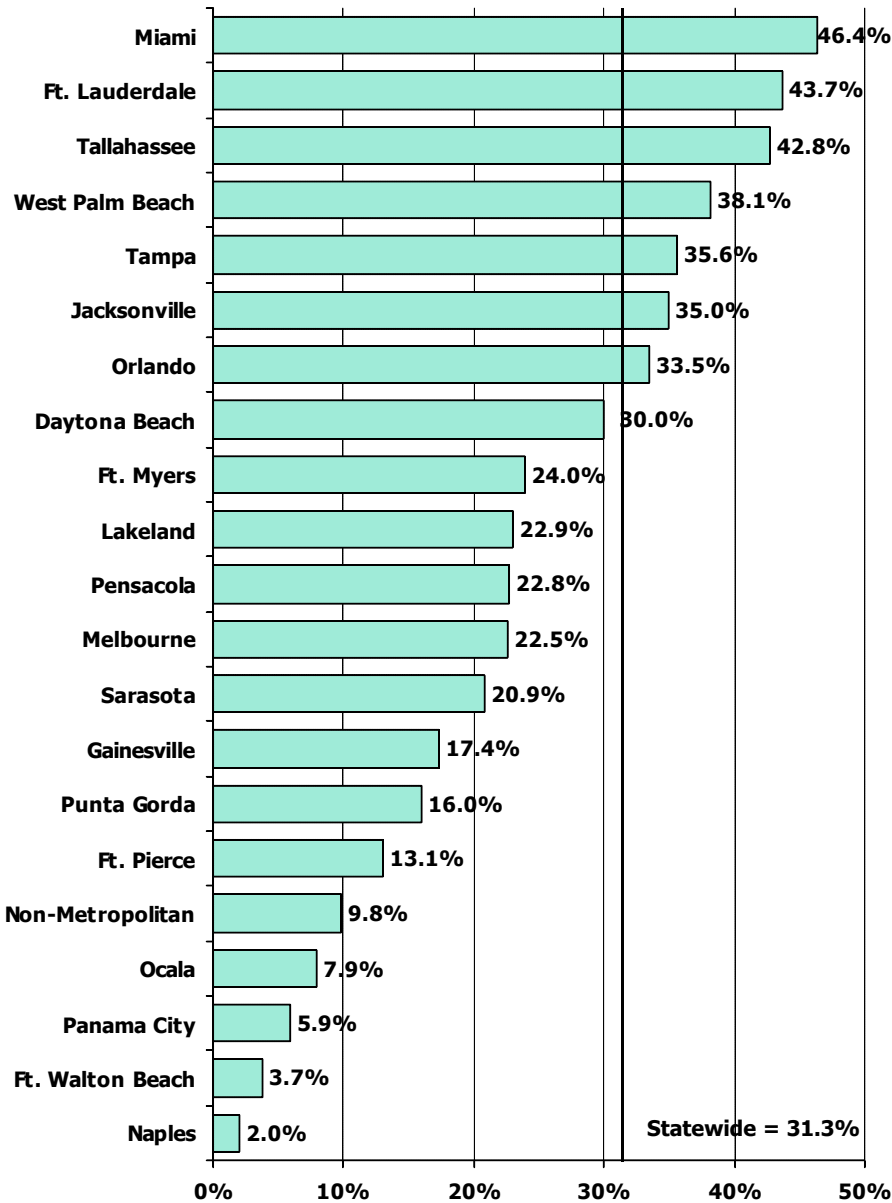
Source: FHA Eye on the Market: HMO Indicators Report, November 2000

**HMO Utilization  
Percent Change 3Q99 - 2Q00**



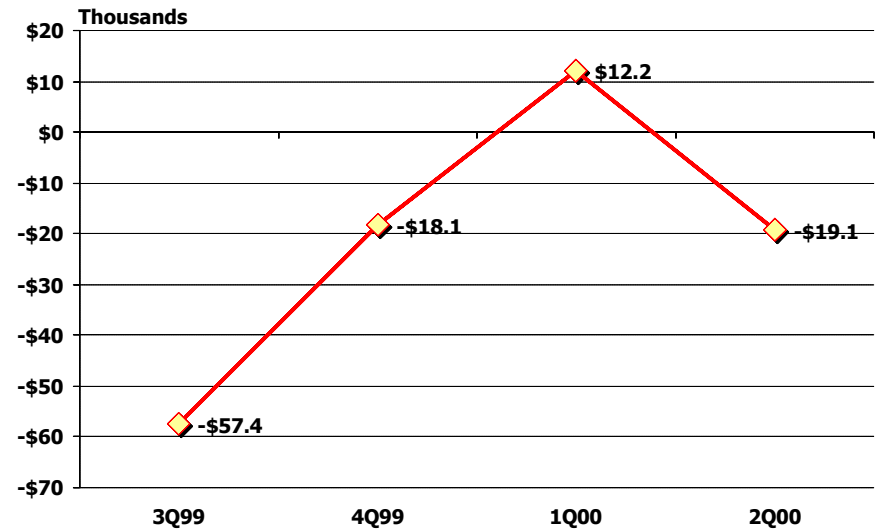
Source: FHA Eye on the Market: HMO Indicators Report, November 2000

### HMO Market Penetration by MSA Second Quarter 2000



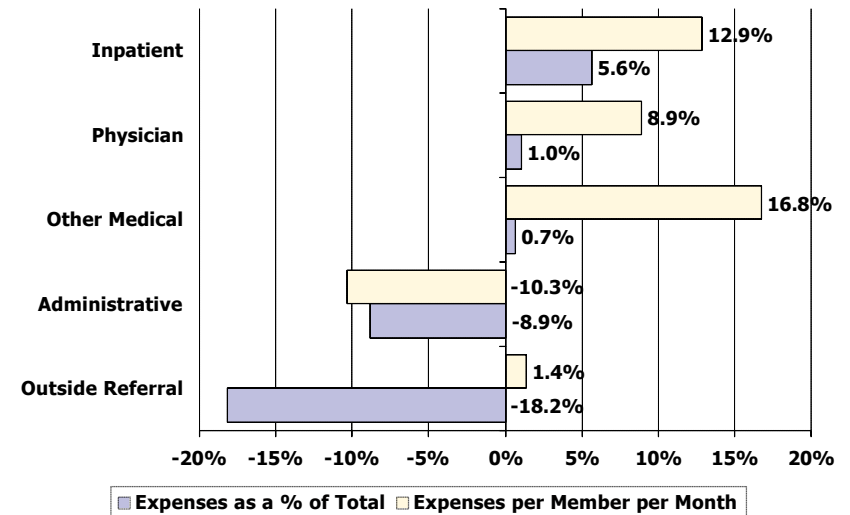
Source: FHA Eye on the Market: HMO Market Share Report, October 2000

### HMO Quarterly Net Income 3Q99 - 2Q00



Source: FHA Eye on the Market: HMO Indicators Report, November 2000

### HMO Expenses Percent Change 3Q99 - 2Q00



Source: FHA Eye on the Market: HMO Indicators Report, November 2000

For questions or comments, contact Kim Streit, VP/Health Care Research and Information Services at 407/841-6230 or kims@fha.org. To purchase these reports, visit [www.fha.org/publications.html](http://www.fha.org/publications.html) to download order forms, or contact Tracy Thomas at 407/841-6230 or tracyt@fha.org.